

	Consultant Report	Low	Anticipated
<i>Costed in FY17 Dollars and Service Levels</i>			
<b>Service Level</b>			
<b>24-Hour Ambulance</b>	2	2	2
<b>12-Hour Ambulance</b>	2	2	2
<b>Reserve Ambulance</b>	2	2	2
	6	6	6
<b><u>Ongoing Operations and Maintenance Positions, Costs and Revenue</u></b>			
Ambulance Positions	18	20	20
New Support Positions			
EMS Coordinator	1	1	1
Admin Asst/Contract Monitor	0	1	1
Mechanic	0	1	1
Total New Positions	19	23	23
Ambulance Positions Wages, Overtime & Benefits	1,654,300	1,487,000	1,747,800
Support Positions Wages & Benefits	0	236,000	280,000
Total Personnel	1,654,300	1,723,000	2,027,800
Other O&M Costs			
Contract Billing	183,100	183,400	173,400
Vehicle O&M	73,300	50,500	50,500
Vehicle & Equip Asset Management	200,000	366,000	366,000
Other O&M	258,700	269,600	269,600
Total O&M	715,100	869,500	859,500
<b>Total Ongoing Costs</b>	<b>2,369,400</b>	<b>2,592,500</b>	<b>2,887,300</b>
<b>Projected Annual Revenue*</b>			
Ambulance Revenue	3,092,600	3,097,100	3,097,100
Existing Transport Revenue	0	(125,000)	(125,000)
Bad Debt	(804,100)	(805,200)	(929,100)
<b>Total Projected Annual Revenue*</b>	<b>2,288,500</b>	<b>2,166,900</b>	<b>2,043,000</b>
<b>Projected Annual General Fund Ongoing Cost</b>	<b>(80,900)</b>	<b>(425,500)</b>	<b>(844,300)</b>
<b><u>One-time Costs and Revenue Delay</u></b>			
Ambulance Purchase (reserves in Year 1 & 4)	1,200,000	1,200,000	1,200,000
Medical Equipment & Initial Supplies	0	570,000	570,000
Communication Equipment	0	180,600	180,600
Training & Furnishings	0	76,000	76,000
New Service Revenue Delay*	708,879	1,290,600	1,219,200
Application Costs (Legal, consulting, registration)	0	450,000	450,000
<b>Projected One-Time Costs</b>	<b>1,908,879</b>	<b>3,767,200</b>	<b>3,695,800</b>

\*New services first year revenue will be lower due to lead and pay times on various billing requirements.