

**CITY OF GOODYEAR  
COUNCIL ACTION REPORT**

<b>SUBJECT: Maricopa Ambulance Medical Transport Agreement for the city of Goodyear.</b>	<b>STAFF PRESENTER:</b> Paul Luizzi, Fire Chief  <b>CASE NUMBER:</b> None  <b>OTHER PRESENTER:</b> None
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**PROPOSED ACTION:**

ADOPT RESOLUTION NO. 2018-1926 AUTHORIZING THE CITY MANAGER OR DESIGNEE TO EXECUTE ALL DOCUMENTS NECESSARY TO ENTER INTO A CONTRACT WITH MARICOPA AMBULANCE FOR AMBULANCE TRANSPORT SERVICES FOR THE CITY OF GOODYEAR AND ALLOW FOR NON-SUBSTANTIVE CHANGES TO THE CONTRACT.

**BACKGROUND AND PREVIOUS ACTIONS:**

On March 2010, staff presented Council Action Report 11-4578 to City Council to adopt the Ambulance Transport Services Contract (CX-1758-11 Southwest Ambulance Agreement). The initial ambulance transport contract was created in 2009; however, Arizona Department of Health Service Bureau of EMS had several revisions, which delayed the actual execution of the contract until 2011.

On September 17, 2018, City posted a Request for Qualifications (RFQ) #19-4499 for qualified vendors to submit their credentials and coverage plan to provide emergency transport services to the City of Goodyear. The City received only one proposal from Maricopa Ambulance and they demonstrated their qualifications to serve as the City’s emergency transport vendor. On October 15, 2018, the City posted its intent to award the contract to Maricopa Ambulance. On October 22, 2018, City Council authorized the City Manager to approve the Letter of Intent for ambulance transport services with Maricopa ambulance after the mandatory protest period expired on October 25, 2018.

The ambulance contract establishes a formal emergency services transport agreement with a term of 4 years from its effective date and would provide emergency ambulance coverage 24 hours a day 7 days a week for the City. This will be accomplished through the strategic deployment of 4 ambulances throughout the City. Maricopa Ambulance agrees to provide or arrange for ground ambulance transport services based upon the following provisions:

- 2 ground ambulances for 24 hour/7 day per week 911 ambulances dedicated to Goodyear.
- 1 ground ambulance for 12 hour/7 day per week 911 ambulance dedicated to Goodyear.
- 1 flex ambulance (interfacility and 911) for 24 hour/7 day per week located in the city of Goodyear.

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The agreement also allows for city of Goodyear to actively seek to obtain a Certificate of Necessity (CON) from the Arizona Department of Health Services so that it may operate its own emergency transport ambulance service.

The agreement has response performance measures that the contractor must adhere to, the contractor also agrees to pay for all 911 Phoenix Fire Alarm dispatches through the Goodyear Fire Department and the contractor agrees to pay the City any time one of the fire department paramedics rides in with a patient to the hospital.

On October 26, 2018, the Fire Department submitted a draft agreement to the Arizona Department of Health Services and received back minor edits that needed to be included in the final contract.

Following the approval of the ambulance contract, the City and Maricopa Ambulance will submit the executed transport agreement to the Arizona Department of Health Services (“DHS”) for final approval. Once DHS approves the agreement, the agreement will become effective in February 2019, when the agreement with our current vendor expires

**STAFF ANALYSIS:**

The ambulance contract has the necessary facets to provide for emergency ambulance coverage for the city of Goodyear.

**FISCAL ANALYSIS:**

The final ambulance services contract will allow for some revenue for the City, similar to the revenue that we recover with our current ambulance transport contract. The three-year average revenue is \$118,800 for ride-in fees from our current ambulance transport contract. The fee is regulated by the State of Arizona Bureau of Emergency Medical Services and will be established in the new contract.

**RECOMMENDATION:**

Staff recommends approval of the Maricopa Ambulance for ambulance transport services for the city of Goodyear.

**ATTACHMENTS:**

Resolution #2018-1926  
Exhibit A - Maricopa Ambulance Agreement